

Arbonne transforms lives through pure, botanically based ingredients in scientifically tested products; a pure, healthy lifestyle; and the pure joy of helping others.

36 The Arbonne_® Story

- Botanically based beauty, health and wellness company with almost four decades of history
- Cutting-edge product research and development grounded in our pure, safe, beneficial, philosophy
- Passionate community of Independent Consultants

- Global company
- Great compensation plan
- Experienced, committed Home Office team
- State-of-the-art distribution, client support, and technology platforms
- Member of the Direct Selling Association



36 The Arbonne Product Advantage



Our products are unique:

- · Combine the best of science, nature and new technology
- Plant-based, botanically inspired formulas
- Built on Swiss heritage to European standards
- Highest-quality ingredients from around the globe
- · Clinically tested
- Never tested on animals
- Certifications on best-in-class products:





36 The Arbonne Product Advantage



Our NØT ALLØWED List.:

Pure

We're working diligently to understand the latest science — consulting our Scientific Advisory Board and creating cleaner and even more effective products. Each product contains carefully selected, botanically based ingredients.

Safe

We rigorously test our products. We're vigilant about the latest research regarding chemicals to ensure we're being mindful and cautious.

Beneficial

Our products deliver results. As trailblazers, we must educate, empower and inspire people to make better choices for the beauty, health and wellness of their families and friends.

animal products or by-products | artificial flavors | artificial sweeteners | benzene | bisphenol-a | carbon black | formaldehydedonating preservatives | hydroquinone | mineral oil | parabens | petrolatum | phthalates | sodium laureth sulfates (SLES) | sodium lauryl sulfate (SLS) | synthetic dyes | talc | triclosan | triethanolamine (TEA)

And so much more ...

36 Wide Range of Consumable Products

Arbonne offers prestige beauty, health and wellness products with targeted results.





A Product-Driven Company

36 Arbonne Skincare

The RE9 Advanced. Revolution

3 years of research with smarter ingredients, for amazing results Gold Standard Ingredients • Enhanced Textures • Superior Performance • Sophisticated Design

The Competitive Advantage

Cleaner formulas featuring gold standard ingredients which deliver even better results with clinically tested performance.

- Lessens the appearance of fine lines and wrinkles
- Improves hydration and moisturization
- Improves the appearance of skin firmness, elasticity and tone













AFTER Image taken 30 days after use of the new RE9 Advanced Collection.







AFTER Image taken 30 days after use of the new RE9 Advanced Collection.





AFTER Image taken 30 days after use of the new RE9 Advanced Collection.





BEFORE

AFTER Image taken 30 days after use of the new RE9 Advanced Collection.

BEFORE

BEFORE

AFTER Image taken 15 days after use of the new RE9 Advanced



Arbonne Technology

Arbonne Intelligence. Genius Ultra

- Patent pending ultra sound technology
- Maximize the performance of your favorite Arbonne skincare products through improved application
- Ultimate next generation solution
- Visit geniusultra.arbonne.com for more information

Clinical Results

In 30 Days

Using the Arbonne Intelligence Genius Ultra with **RE9 Advanced Intensive Renewal Serum** saw an improvement versus baseline in the appearance of:*

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Firmness • Elasticity • Radiance • Moisturization • Smoothness
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*Clinical Study of 27 participants. Results are measured by expert clinical graded observation and analysis compared to baseline. Product applied with fingertips and smoothed over skin's surface using the Genius Ultra for one minute in the morning and one minute at night.









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Arbonne Nutrition

A Healthier Alternative

Arbonne Essentials_® products consist of supplements formulated with the latest technology, premium ingredients, and nutrition from whole food sources, delivering what your body needs to stay in balance every day.

- Supports a healthy lifestyle when used in combination with Arbonne's 30 Days to Healthy Living program
- Dairy-, soy- and gluten-free
- Vegan-certified
- No artificial colors, flavors or sweeteners



So, Do You Need To Detox???

Have you experienced any of these symptoms? These are some physical signs of toxicity and imbalance in the body:

- Bloating
- Acid Reflux
- Acne
- Allergies
- Anger issues
- Anxiety
- Blood Sugar problems
- Autoimmune diseases
- Brain fog
- Brown Spots
- Cellulite
- Chronic Fatigue
- Constipation
- Dark circles
- Decreased metabolism
- Depression

- Disturbed sleep
- Elevated LDL
- Reduced HDL
- Excessive Sweating
- Fatty Liver
- Fibromyalgia
- Food sensitivities
- Gallbladder issues
- Gallstones
- Hemorrhoids
- Hot Flashes
- Hypoglycemia
- Indigestion
- Inflammation
- Irritable Bowel
- Inability to lose weight

- Joint pain
- Itchy Skin
- Low libido
- Mood swings
- Muscle aches
- Overheating
- PMS
- Menopausal symptoms
- Poor concentration
- Pot belly
- Headaches
- Weight gain
- Skin rashes
- Slow Digestion
- Sugar cravings
- Type 2 Diabetes

NUTRITIONAL REBALANCING IS NOT A DIET FAT IS CREATED TO PROTECT BODY FROM TOXINS & IMPURITIES CREATING UNWANTED WEIGHT

Dieting

calorie cutting and/or exercising results in fat loss increasing toxic density. This results in **rebounding** as toxic overload triggers the body's need to create fat. Weight is regained.



Cellular cleansing

removes toxins from the body, creates lean muscle, and melts away excess fat. Maintaining

Nutritional balance keeps the body naturally lean while cleansing manages toxins.



How Do We Decrease Our Toxic Load?

1.Eat Clean

2.Increase Nutrient Intake

3.Balance Blood Sugar

4. Support Elimination

5. Remove the Allergenic and Addictive Foods



Arbonne Nutrition

Protein Shakes

- 20 grams of high-quality vegan protein to help you feel fuller longer.
- Helps support a weight management program.



Daily Fiber Boost

- 12 grams of fiber derived from grains, fruits and vegetable.
- Flavorless and soluble.
- Helps support a healthy gastrointestinal system.



Energy Fizz Sticks

- Helps promote alertness and enhance cognitive performance.
- Helps promote endurance and enhance motor performance.
- Reduces muscle fatigue.



Arbonne Nutrition

Herbal Detox Tea Body Cleanse

- Hydration supports toxin elimination.
- Helps support liver and kidney health.
- Supports optimal health daily.
- Gently cleanses your body and system of toxins.
- Supports internal antioxidant activity.
- Supports liver, GI, and wellbeing.

Digestion Plus

- Enzymes help support digestion.
- Supports extensive digestion of carbs, fats, proteins, and lactose.
- Supports nutrient uptake from the foods we eat.







Arbonne Nutrition

Fit Chews

- Helps control appetite and increase energy.
- Designed to provide a quick pickme-up.
- Sweet treat without the guilt.



Greens Balance

- One scoop = a serving of veggies.
- 37 non-GMO, alkaline-forming, and antioxidant-rich fruits and veggies.
- Loaded with anti-inflammatories, omega 3's and toxin-cleansing.



Protein Snack Bar

- 2 Flavors: Dark Chocolate and Sea Salt or Cranberry Pumpkin Seed
- 10 grams Vegan Protein
- "Easy Button" for on-the-go!



Sample Day

Wake-Up:

- Digestion Plus in shake.
- Breakfast Protein Shake with 1/4 scoop fiber 30 minutes after waking.
- Cup of Detox Tea and/or Fizz Stick (if you need a morning energy boost).

Snack: (Optional) Fit Chews, handful of nuts, green apple or brown rice cake with almond butter, berries, veggies and hummus, or a hard-boiled egg, Fizz Stick.

Lunch: (4 hours after breakfast)

• Protein Shake or Clean Meal (fist size of lean protein, non-starchy veggies, approved complex carbohydrate (brown rice, quinoa, or sweet potato), a small amount of healthy fat).

Snack – (Optional - see above)

Dinner:

• Protein Shake or Clean Meal (see above).

After Dinner: If you are hungry, have Detox Tea, water, or a Fit Chew.

Leave a 12-hour window of fasting between dinner and breakfast to digest and detox!





















How to Save??

Preferred Client (PC) - \$29

- 20% off everything and 40% off Arbonne Special Value Packs (ASVP) all year!
- Free shipping and Free product with purchase of the ASVP's for New PC's!
- Free Shipping always on 150 QV orders.
- PC Reward: Free Product Choice on next 150 QV purchase within 2 full months.

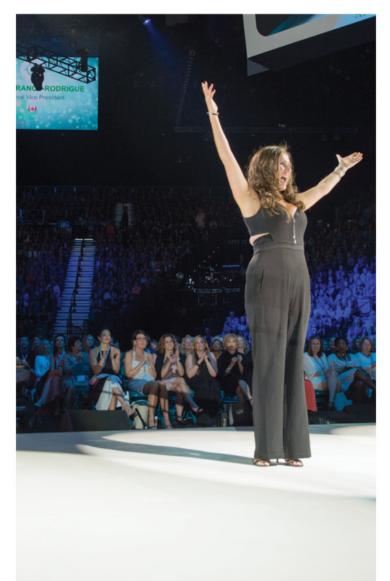
Consultant (IC) - \$49

- 35% off everything and 50% off Arbonne Special Value Packs all year!
- Free Product Choice with purchase of 250 QV or more for New IC's.
- Free shipping with a 500 QV order for New IC's/ Flat Rate \$7.95
- Earn income off of sales and referrals.
- * Talk to your Consultant about hosting a fun event*

36 A Competitive Compensation Plan

Level	Average Monthly Income	
District Manager (DM)	\$200 - \$1,000+	
Area Manager (AM) Willable Business	\$1,000 - \$4,000+	
Regional Vice President (RVP)	\$4,000 - \$14,000+	
National Vice President (NVP)	\$21,000+	

For complete details on the Arbonne Compensation Plan, visit iccs.arbonne.com



Dream Big!

- You are where you are today because of the choices you made yesterday.
- If you keep doing what you are doing, where will you be in five years?
- Instead of asking what if it doesn't work, ask yourself: What if it does?

Will you say yes to your future today?

INDEPENDENT CONSULTANT **ARBONNE SET SPECIALS**

PREFERRED CLIENT **ARBONNE SET SPECIALS**



ESSENTIALS CUSTOMIZABLE NUTRITION ASVP

- 30-Day Healthy Living & Beyond Customizable Package
- · Choose between Body Cleanse or Green Balance
- 35%–50% discount on all orders for one year
- FREE product from a select group (see back page for list)





RETH

RE9 ADVANCED SET

- Customizable RE9 Advanced Set chose between Restorative Cream Broad Spectrum SPF 15 Sunscreen or Extra Moisture Restorative Cream Broad Spectrum SPF 20 Sunscreen
- 35%–50% discount on all orders for one year
- FREE product from a select group (see back page for list)

Retail Price: \$364 SPECIAL PRICE: \$172.90

+ \$49 Sign-up fee RV 266 | QV 266



RE9 Advanced Set #818 Set with Extra Moisture #8109

#1429

50% **BOTH THE NUTRITION ASVP & RE9 ADVANCED SET** OFF

- 35%–50% discount on all orders for one year
- FREE product from a select group (see back page for list)
- FREE shipping with the purchase of 2 ASVPs or purchase of \$500 QV on 1st order. Retail Price: \$808 SPECIAL PRICE: \$394.90

+ \$49 Sign-up fee



#1429 and RE9 Advanced Set #818 or Set with Extra Moisture #8109



MAKEUP

RV 549 | QV 583

- Comes with 17 beauty must-haves Including customizable choices!
- 35%–50% discount on all orders for one year
- FREE product from a select group (see back page for list)

Retail Price: \$542 SPECIAL PRICE: \$271.00 RV 417 | QV 417 + \$49 Sign-up fee



40% OFF

RETH

40% OFF

RETH

- **ESSENTIALS CUSTOMIZABLE NUTRITION ASVP**
- 30-Day Healthy Living & Beyond Customizable Package
- Choose between Body Cleanse or Greens Balance
- 20%-40% discount on all orders for one year
- FREE shipping and FREE product on this order
- FREE shipping + FREE product on next qualifying order

Retail Price: \$444 SPECIAL PRICE: \$266.40

+ \$29 Sign-up fee





RE9 ADVANCED SET

- Customizable RE9 Advanced Set chose between Restorative Cream Broad Spectrum SPF 15 Sunscreen or Extra Moisture Restorative Cream Broad Spectrum SPF 20 Sunscreen
- 20%-40% discount on all orders for one year
- FREE shipping and FREE product on this order
- FREE shipping and FREE product on next qualifying order

Retail Price: \$364 SPECIAL PRICE: \$212.80 + \$29 Sign-up fee



RE9 Advanced Set #818 Set with Extra Moisture #8109

40% OFF BOTH THE NUTRITION ASVP & RE9 ADVANCED SET

- 20%–40% discount on all orders for one year
- FREE shipping and FREE product on this order
- FREE shipping and FREE product on next qualifying order

Retail Price: \$808 SPECIAL PRICE: \$479.20

+ \$29 Sign-up fee



#1429 and RE9 Advanced Set #818 or Set with Extra Moisture #8109



- Comes with 17 beauty must-haves Including customizable choices!
- 20%–40% discount on all orders for one year
- FREE shipping and FREE product on this order
- FREE shipping and FREE product on next gualifying order

Retail Price: \$542 SPECIAL PRICE: \$325.20 + \$29 Sign-up fee





How to Order??

- 1. Talk to your Independent Consultant
- 2. Download the "Shop Arbonne" App and place your order! EASY!
- 3. Or....Order Online!
 - 1. Go to <u>www.Arbonne.com</u>
 - 2. Click "Register"
 - 3. Click "Start Saving" for Preferred Client
 - or- "Start Earning" for Consultant.
 - 4. Locate your personal Consultant.
 - 5. Follow the steps 🙂



Independent Consultant Compensation Summary and Income Disclaimer

The Arbonne Independent Consultants featured have achieved the rank of Consultant, District Manager, Area Manager, Regional Vice President, or National Vice President. The average number of active Arbonne Independent Consultants who achieved each rank and the average compensation is described further in the Independent Consultant Compensation Summary (ICCS). The ICCS four each country Arbonne is authorized to conduct business is available on Arbonne's website at iccs.arbonne.com.

These testimonials are for illustrative purposes only and do not represent income projections. The results by the featured Arbonne Independent Consultants are not typical and should not be relied upon by prospective or current Arbonne Independent Consultants as an indication of what they should expect to earn. Actual results for each Arbonne Independent Consultant will vary depending upon individual effort, time, skills and resources. Arbonne makes no guarantees regarding income. Arbonne is a product driven company that strongly encourages the use of its products before becoming an Arbonne Independent Consultant.

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Earning Overrides, Bonuses and Preferred Client Commissions

During 2016, Arbonne paid in excess of \$244 million in Preferred Client commissions, overrides and bonuses (together "Earnings") to Arbonne Independent Consultants globally. These Earnings do not include any retail commission income.* Globally, Arbonne had an average of 268,100 Arbonne Independent Consultants during 2016.** Any Arbonne Independent Consultant who received Earnings in a month is an "Active Arbonne Independent Consultant" for purposes of this compensation summary. On a monthly basis, Arbonne Independent Consultants qualify to receive Earnings each month, the figures in this compensation summary represent the average Earnings paid in 2016 to the individuals who did.

**Figures regarding Arbonne Independent Consultants do not include Client or Preferred Client accounts, which are not eligible to participate in the Arbonne SuccessPlan.

^{*}Arbonne Independent Consultants can earn up to 35% retail profit on Client purchases. Arbonne does not provide an estimate of average or actual Arbonne Independent Consultant income from retail sales in this compensation summary because published retail price is only a suggested price, Arbonne Independent Consultants are free to set their own retail prices for Clients, and many Arbonne Independent Consultants also purchase products to personally use.