

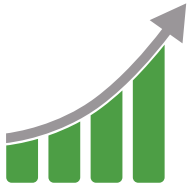


# Is ARBONNE® for You?

What if you could:



Live a pure, healthy lifestyle



Earn extra money each month



Be your own boss with low start-up costs and risk



Run a business from your smartphone



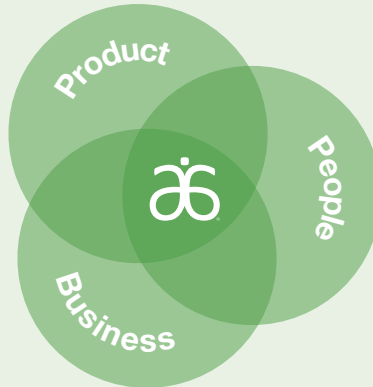
Help others transform their lives

If you keep doing what you're doing, where will you be in 5 years?

## The Arbonne Advantage

Experience and tradition since 1980

- The best of science and nature; pure products with botanically based ingredients in scientifically tested formulas that deliver incredible results
- Arbonne skincare and nutrition can truly transform you from the inside out, and most importantly, deliver noticeable results you will want to share
- Compelling compensation plan
- State-of-the-art distribution, Client support, and technology platforms



- Passionate community of Independent Consultants, experienced and committed home office team
- Supportive “better together” culture creates a sense of community where wisdom is shared and success is celebrated

## The Arbonne Product Advantage

- Combine the best of science, nature and new technology
- Plant-based, botanically inspired, effective formulas
- Built on Swiss heritage to European standards
- Highest-quality ingredients from around the globe
- Clinically tested
- Never tested on animals
- Something for everyone at any age inside and out
- Certifications on best-in-class products:



## Pure, Safe, Beneficial™

- Nutrition
- Skincare: Anti-aging, Acne, Sensitive
- Bath & Body: Baby, Self-care
- Hair Care
- Makeup



# What Is Social Marketing?

## Traditional Retail



## Social Marketing



# Why Arbonne?

- Consumable health & wellness products delivered right to your front door
- Global internet-based business expanding into new markets
- All the infrastructure you need to succeed: ecommerce tools, direct shipping to Clients, no need to carry inventory
- Leverage your social network and reach more potential business builders and consumers than ever before
- Leverage your time
- Marketplace demand trends for our type of products

# Where do you see yourself?



- Buying products in retail stores and paying their overhead



- Buying superior products at a discount from your own Arbonne business
- Getting paid when others purchase Arbonne products from you



- How to do the same
- How to buy better, healthier, safer products
- How to order online and have products safely delivered to your door

Host	Client/Preferred Client	Consultant
Receive free products and benefits	Personalized shopping assistance from your Arbonne Independent Consultant	Start your own business with a low-cost signup fee*
Earn rewards when your friends and family shop	Enjoy <b>20%–40% off SRP</b> of all products as a Preferred Client	Enjoy <b>35%–50% off SRP</b>
	<b>Preferred Rewards Program:</b> Earn rewards of FREE SHIPPING and free products	<b>Overrides &amp; Cash Bonuses:</b> Earn a 6% override from the sales of all personally sponsored Consultants, and earn a \$120 Independent Consultant Cash Bonus when sponsoring new Consultants.**
	Exclusive Arbonne Autoship benefits including free or flat rate shipping and a free product of the month	Opportunity to earn Mercedes-Benz Cash Bonus at Vice President level
		Extensive product, sales, and sponsoring training, and incentive program opportunities

\*\*See SuccessPlan for details.

# Four Ways to Earn an Income



**Commissions**  
Your profit from personal product sales



**Overrides**  
Your earnings from product sales by your team



**Mercedes-Benz Cash Bonus Program**  
For Vice Presidents



**Cash Bonuses**  
Bonuses offered at every level based on team's sales performance

# A Competitive Compensation Plan

Manager level overrides are available starting at District Manager, with an option to participate in the Mercedes-Benz Cash Bonus Program at the Vice President level.

Level	Average Monthly Income	Central Group Override	1st Generation Override	2nd Generation Override	3rd Generation Override	4th Generation Override	5th Generation Override	6th Generation Override	Bonus	Average Time to Position
<b>District Manager</b>	\$299	8%	8%	2%	1%				\$240	7 Months
<b>Area Manager</b>	\$1,575	6%	6%	1%	1%				\$460	21 Months
<b>Regional Vice President</b>	\$6,084	3%	3%	2%	2%				\$720 and \$960 Mercedes-Benz Cash Bonus	36 Months
<b>National Vice President</b>	\$18,364	1%	1%	1%	1%	1%	1%	1%	\$960 and \$1,200 Mercedes-Benz Cash Bonus	56 Months

For complete details on the Arbonne Compensation Plan, visit [iccs.arbonne.com](http://iccs.arbonne.com).

Arbonne makes no promises or guarantees that any Independent Consultant will be financially successful as each Independent Consultant's results are dependent on his or her own skill and effort. You should not rely on the results of other Arbonne Independent Consultants as an indication of what you should expect to earn. Actual financial results of all Arbonne Independent Consultants for the preceding year are contained in Arbonne's Independent Consultant Compensation Summary (ICCS). You may view the ICCS on Arbonne's official website at [iccs.arbonne.com](http://iccs.arbonne.com).



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